

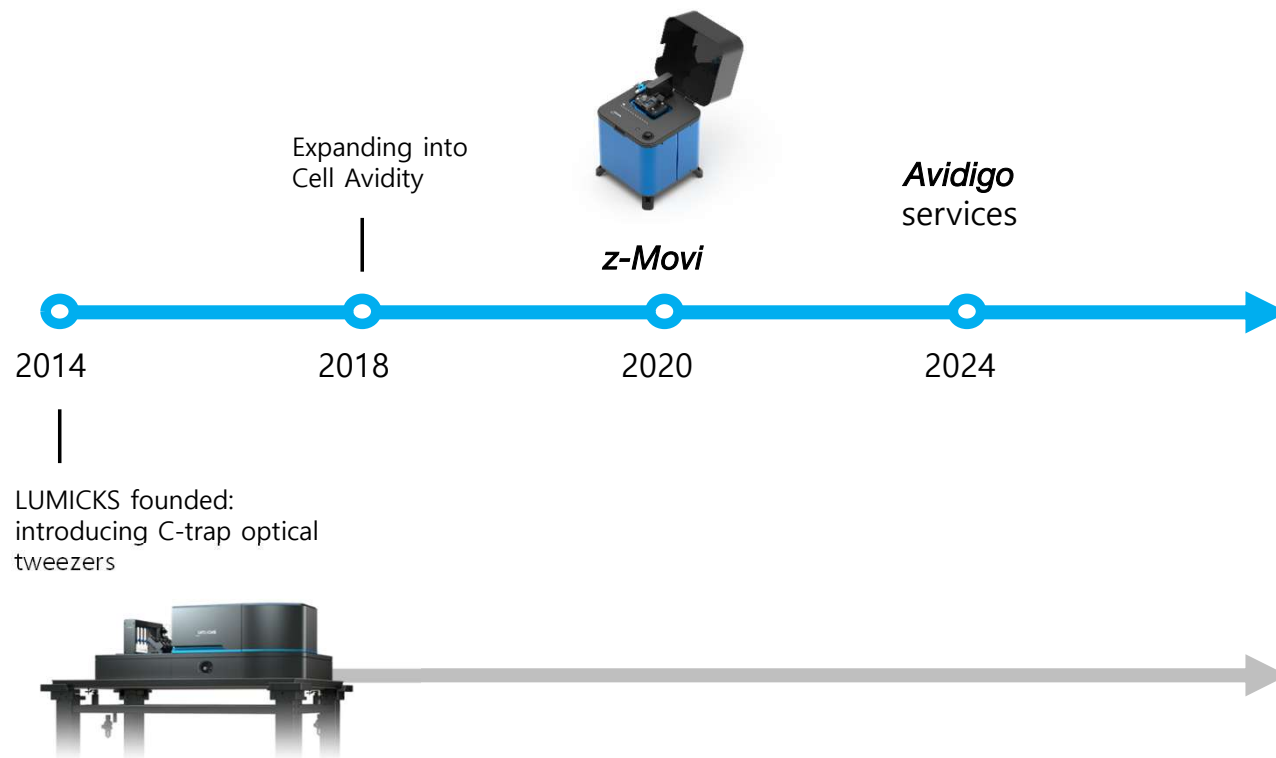


z-Movi® - 세포 간 결합과 상호작용을 이해하는 핵심, Cell Avidity

26JUN2026 김상아 / 라이노바이오 학술영업부



About LUMICKS..



- Founded 2014
- 180 people, 30 nationalities

 HQ Amsterdam
 Boston Office
 Beijing Office



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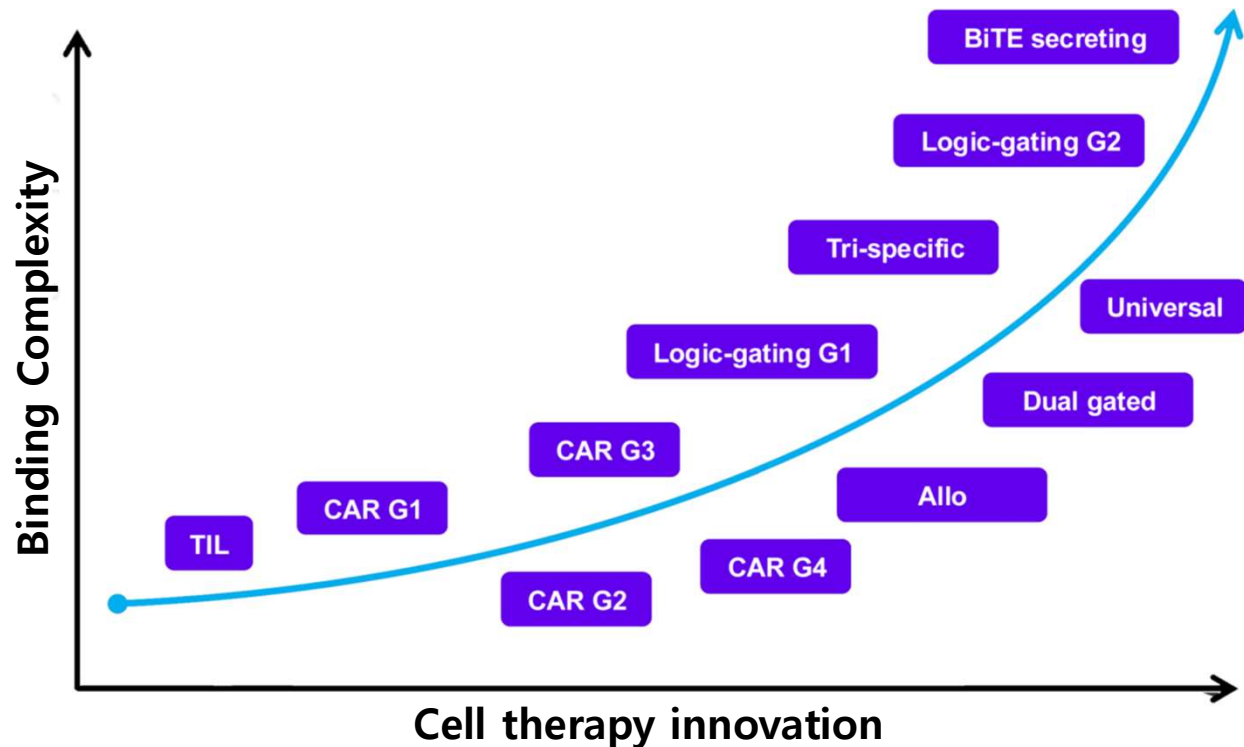
Keeping up with the complexity of binding mechanisms

Current Challenge

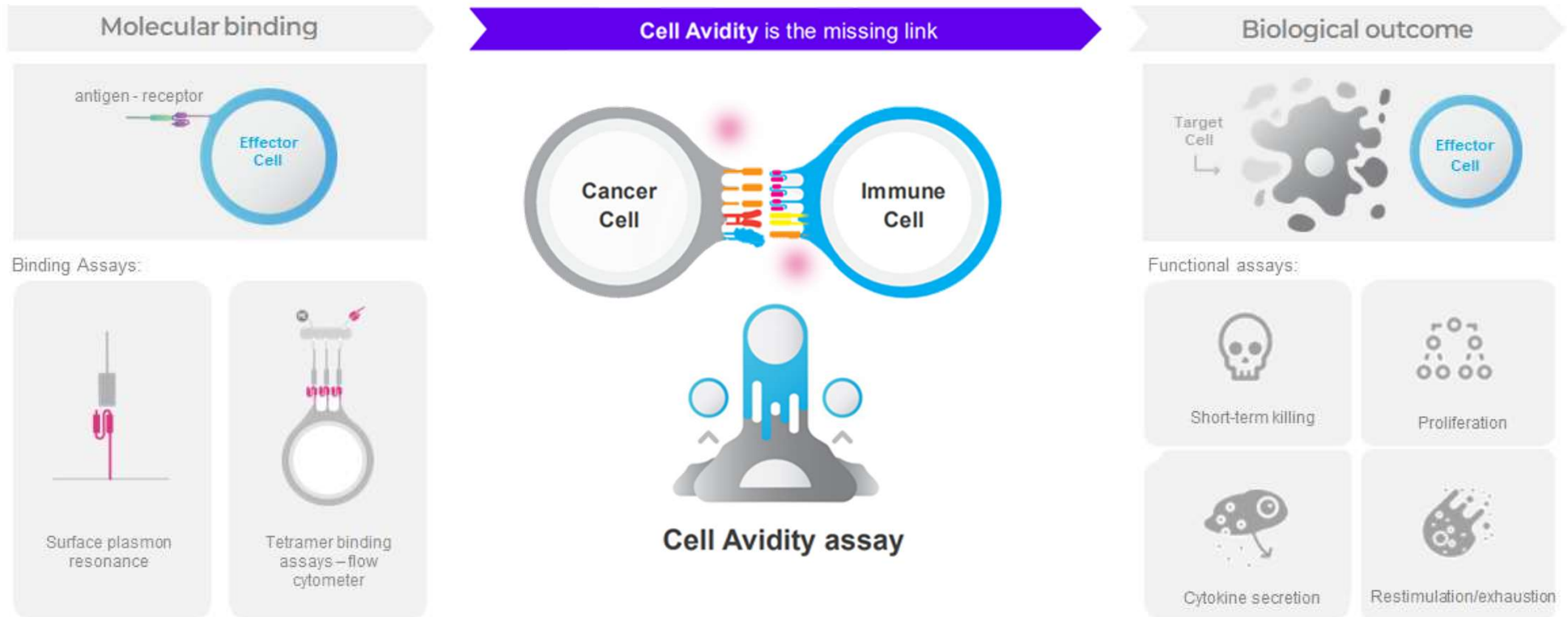
- Immunotherapies increasingly integrate multiple signaling mechanisms and engage multiple targets in parallel
- Binding mechanisms between binder and target are becoming more complex

Limitations of Molecular Binding Assays

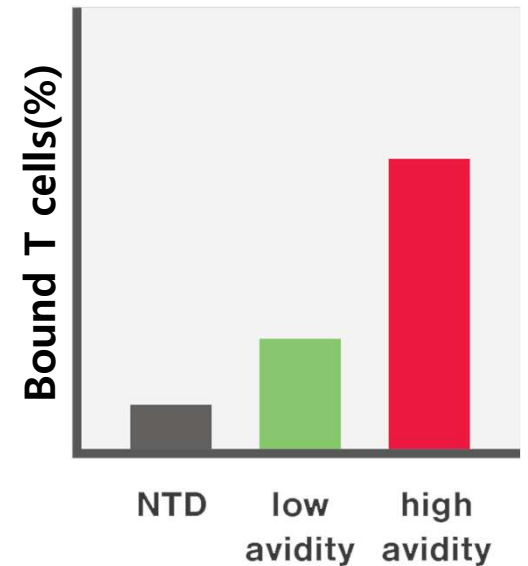
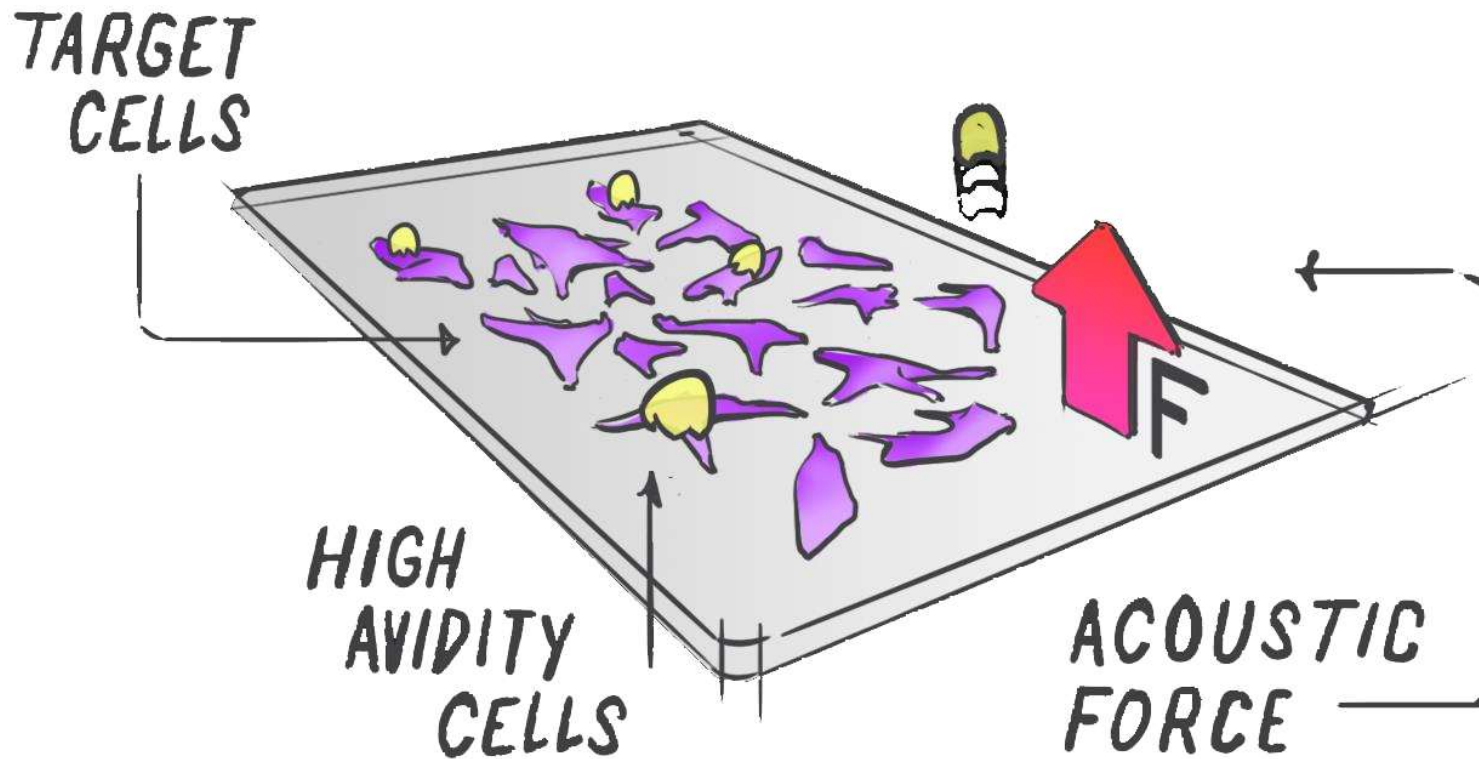
- Tetramer binding and SPR measure preconditions for binding
- Limited insights into actual cell binding
- Focus on isolated ligand–receptor interactions or molecular abundance
- May miss the cellular context
- Often do not correlate well with functional outcomes



Cell Avidity: Bridging the Gap in Cell Therapy Characterization



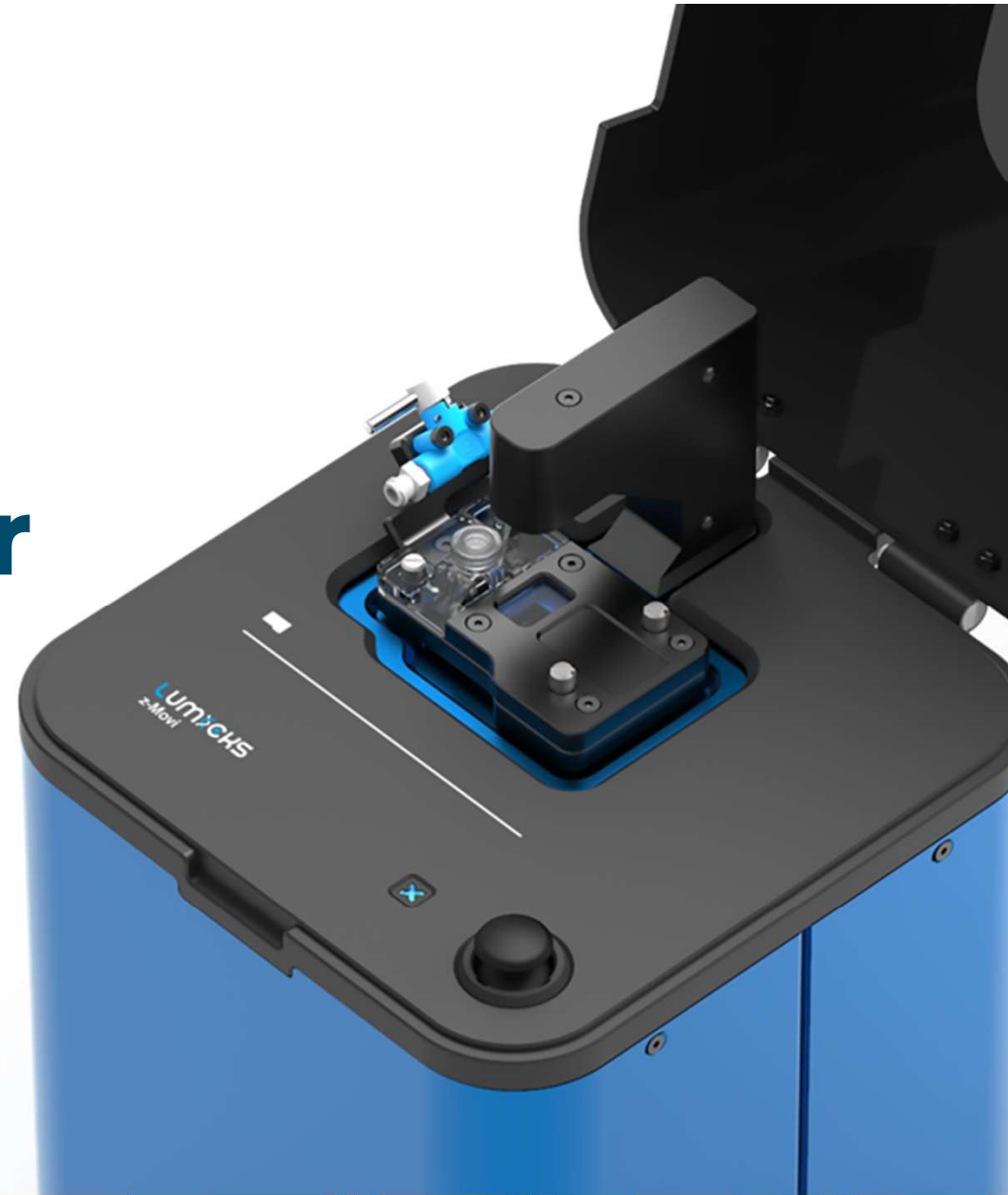
Measuring T Cell-Tumor Cell Avidity



We measure the bound T cell fraction after the force is applied across thousands of cell-pairs, providing a direct quantification of cell binding avidity

z-Movi® Cell Avidity Analyzer

The only simple, direct
solution to measure
cell avidity

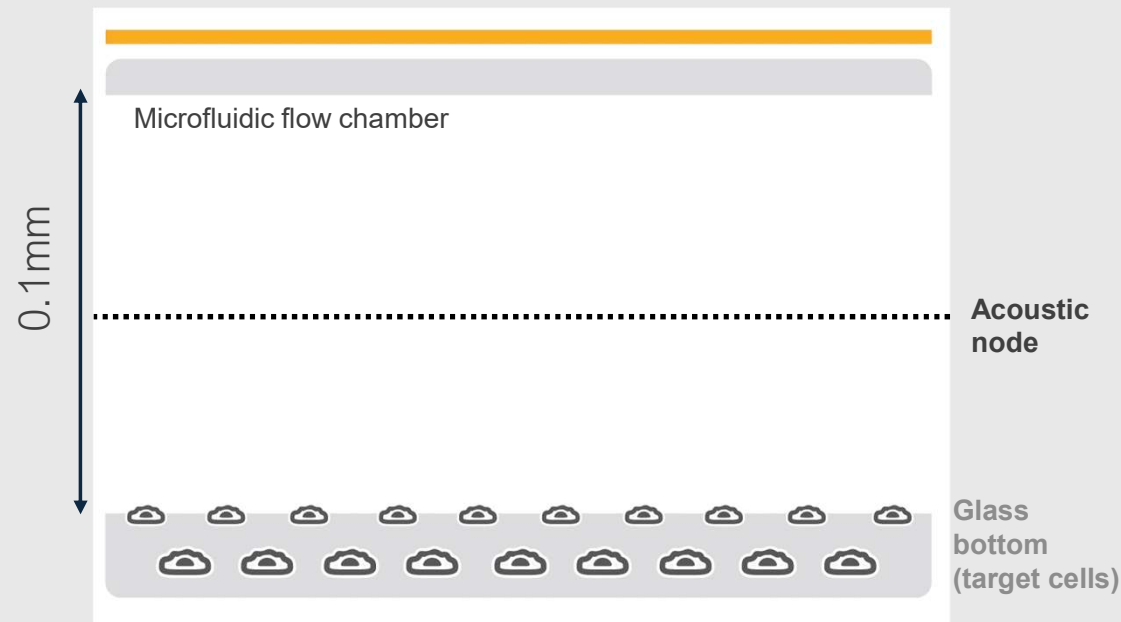


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z-Movi: Benchtop Solution for Cell Avidity

Benchtop solution

Applying **acoustic forces** to measure **cell interaction**



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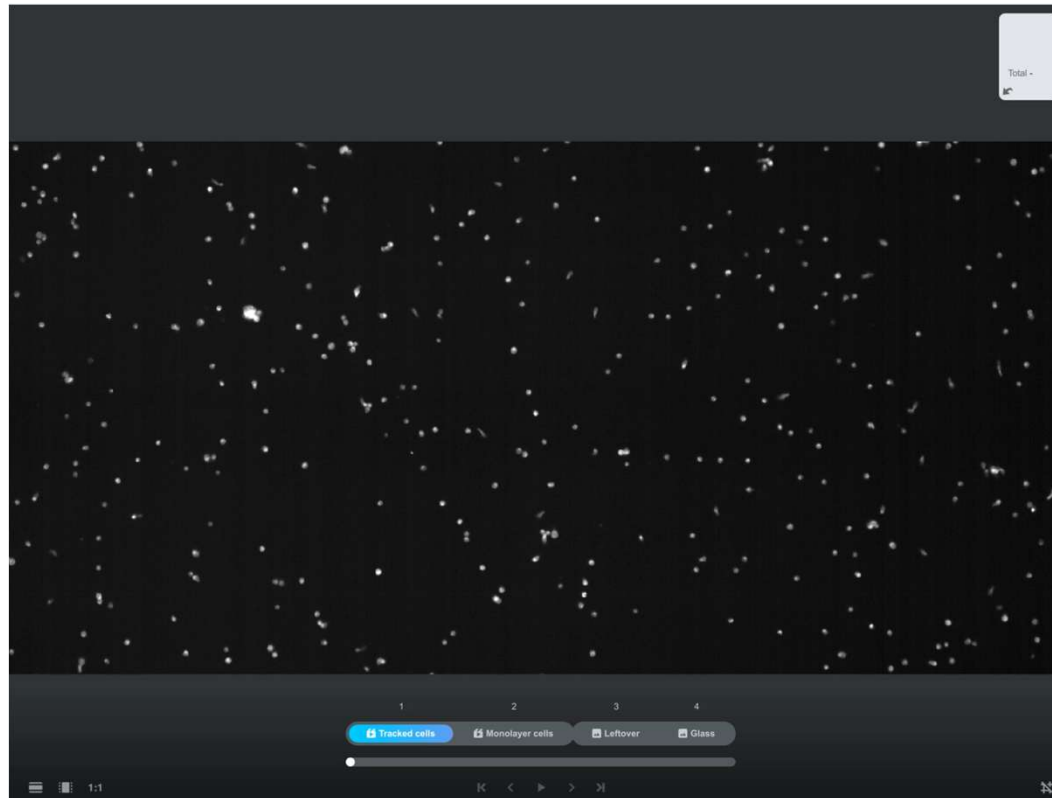
References

Sitters et al., Nature Methods 2015 – Acoustic technology principle | Kamsma et al., Cell Reports 2018 – CD4+ T cell adhesion to fibronectin

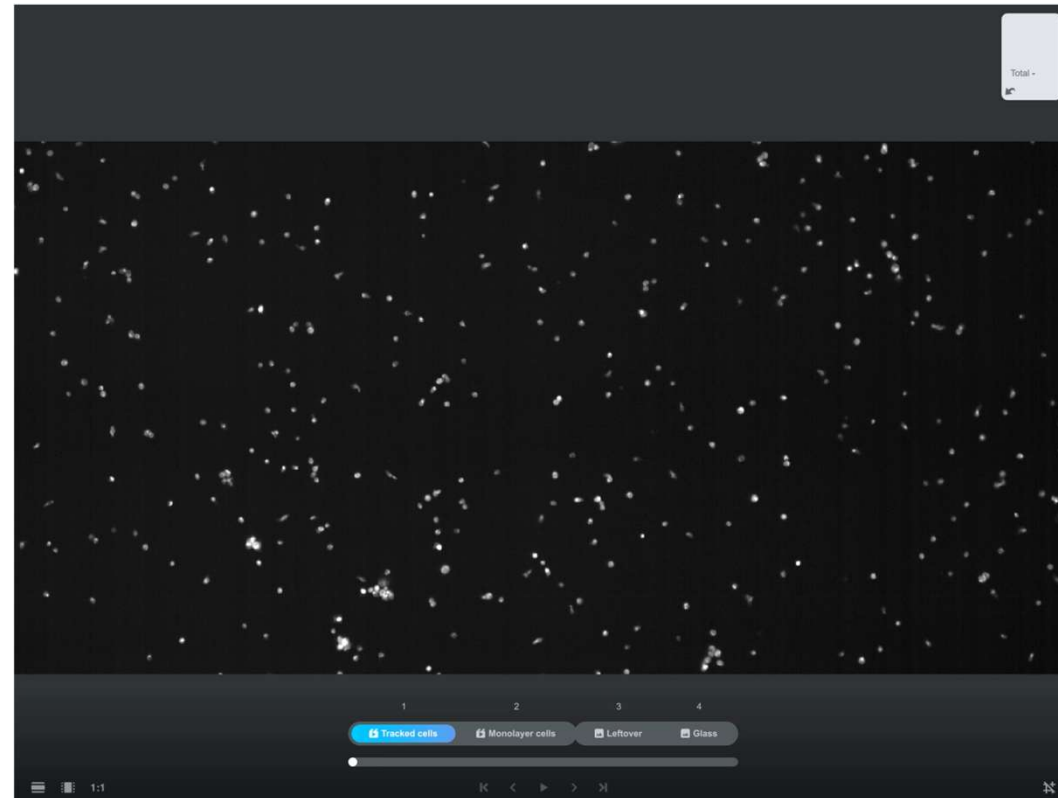
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Measuring cell avidity with acoustic force and live-cell imaging

UTD Control



CD19 CAR-T



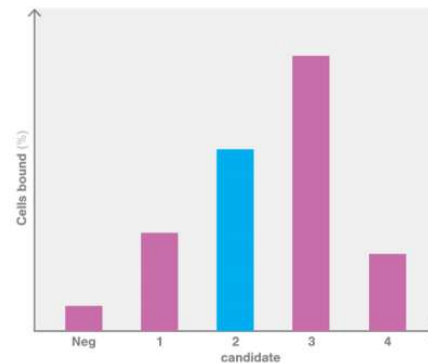
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Four Key Applications of Cell Avidity

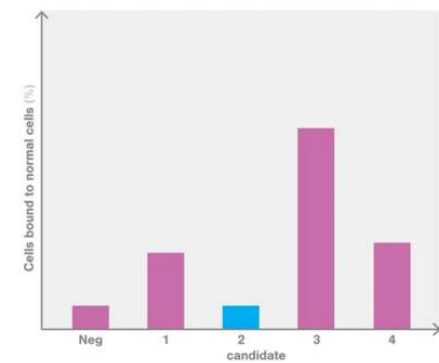
1. Potency

Measure antigen specific binding in the whole cellular context, which represents the initiating event in immune synapse formation.



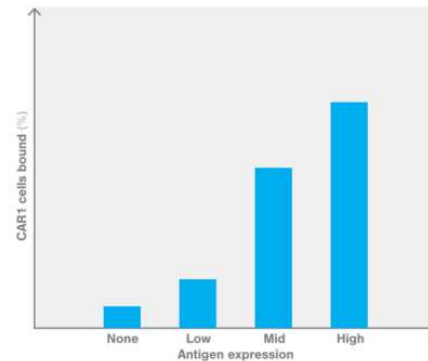
2. Specificity

Establish a quick and easy safety assay to determine the likelihood of off-target cellular binding.



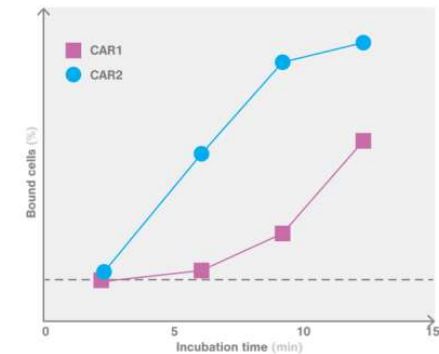
3. Sensitivity

Measure binding sensitivity across a variety of antigen concentrations to confirm the likelihood of downstream activation.



4. Kinetics

Measure binding kinetics on the cellular level to reveal deeper mechanistic insight.



Improved Insights with Cell Avidity

Binder screening and optimization



Ecto-domain modifications
Multi valent targeting

Cell-cell binding is governed by a complex and dynamic interplay between the multitude of receptor-ligand binding and cell activity in the context of the physiological environment

Environment

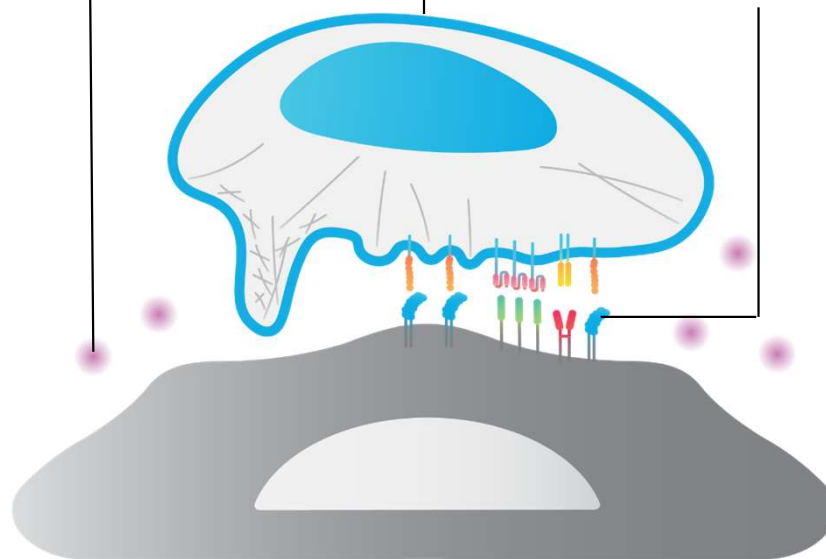
- TME acidification
- ECM composition
- Glycocalyx modification

Cell state

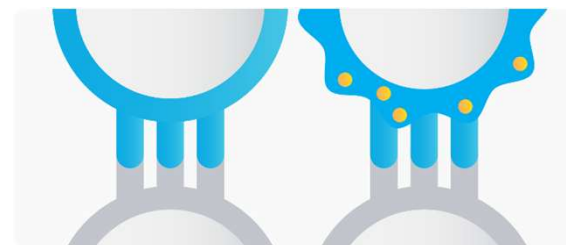
- Cytoskeletal activity
- Activation state
- Viability

Receptor-Ligand

- Population
- Expression level
- Accessibility
- Valency
- Affinity



Effector functional modification



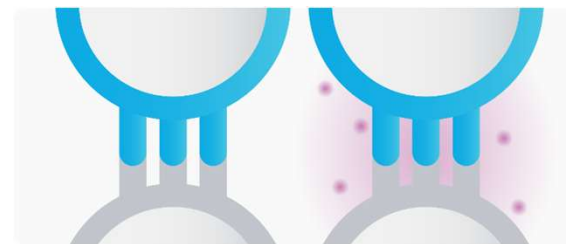
Immune checkpoint inhibition
Armouring / Chemokine receptors

Donor selection and quality control



Sample specific binder proteomics
and cell activity

Tumor microenvironment response



TME hypoxia and acidification
ECM binding and glycocalyx sensitivity



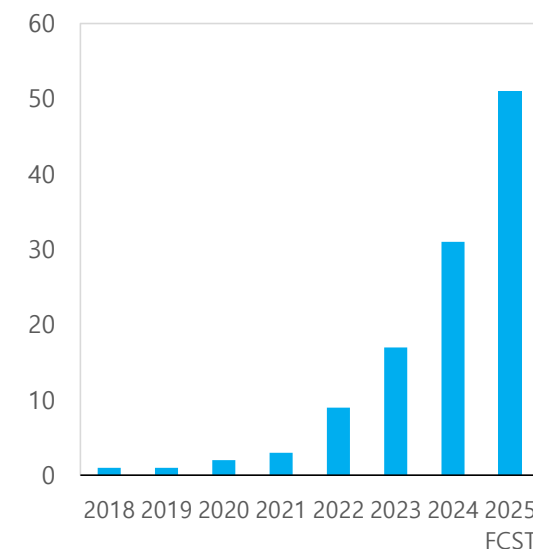
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Cell Avidity enables rational design, leading to superior cell therapies

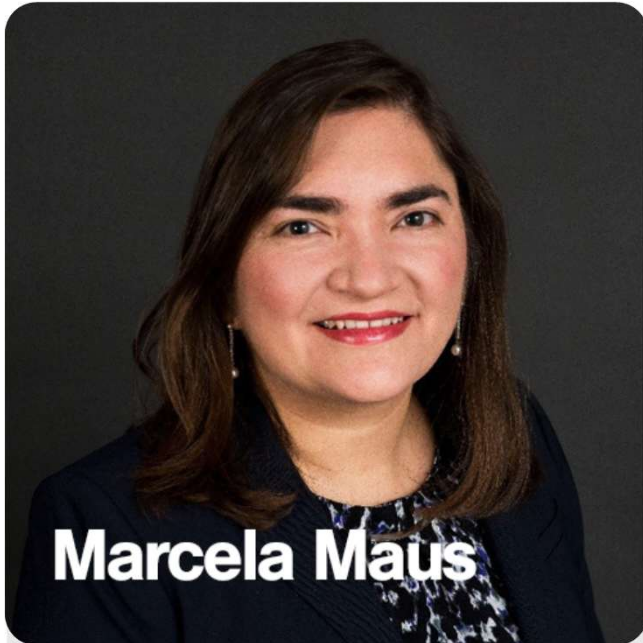
Group	Challenge	Outcome: Cell Avidity Analysis <i>preeminently</i> ...
 Dr. Marco Ruella UPenn	Overcoming TME immunosuppression	...identified the BTLA-HVEM axis as a key T cell immunosuppressive mechanism. <i>(Guruprasad et al., Nat. Immunol., 2024)</i>
 Dr. Marcella Maus MGH	Overcoming immune evasion in TME	...showed the dual targeting mechanism of CAR-TEAM cells inducing binding to pancreatic cancer cells and cancer-associated fibroblasts. <i>(Wehrli et al., Clin. Cancer Res., 2024)</i>
 Dr. Wayne Marasco Dana Farber	Mitigating OTOT toxicity	... demonstrated selective high binding of a low affinity CAR to tumor cells over healthy cells, enabling the identification of a superior and safe CAR. <i>(Wang et al., Mol. Cancer, 2024)</i>
 Dr. David Weiner Wistar Institute	Improving half-life for a Cell Engager	...supported a rational design approach increasing plasma half-life of a cell engager by 30-fold while preserving high avidity binding. <i>(O'Connell et al., J. Immunother. Cancer, 2024)</i>
 Dr. Stephan Gottschalk St. Jude's Children	Ensuring potency for CAR-NK therapy	...revealed the mechanism of CAR-NK cells with an intracellular PDZ modification, aiding informed decisions in translational development. <i>(Chockley et al., Nat. Biotech, 2023)</i>

Cumulative peer-reviewed papers
Average impact factor > 16



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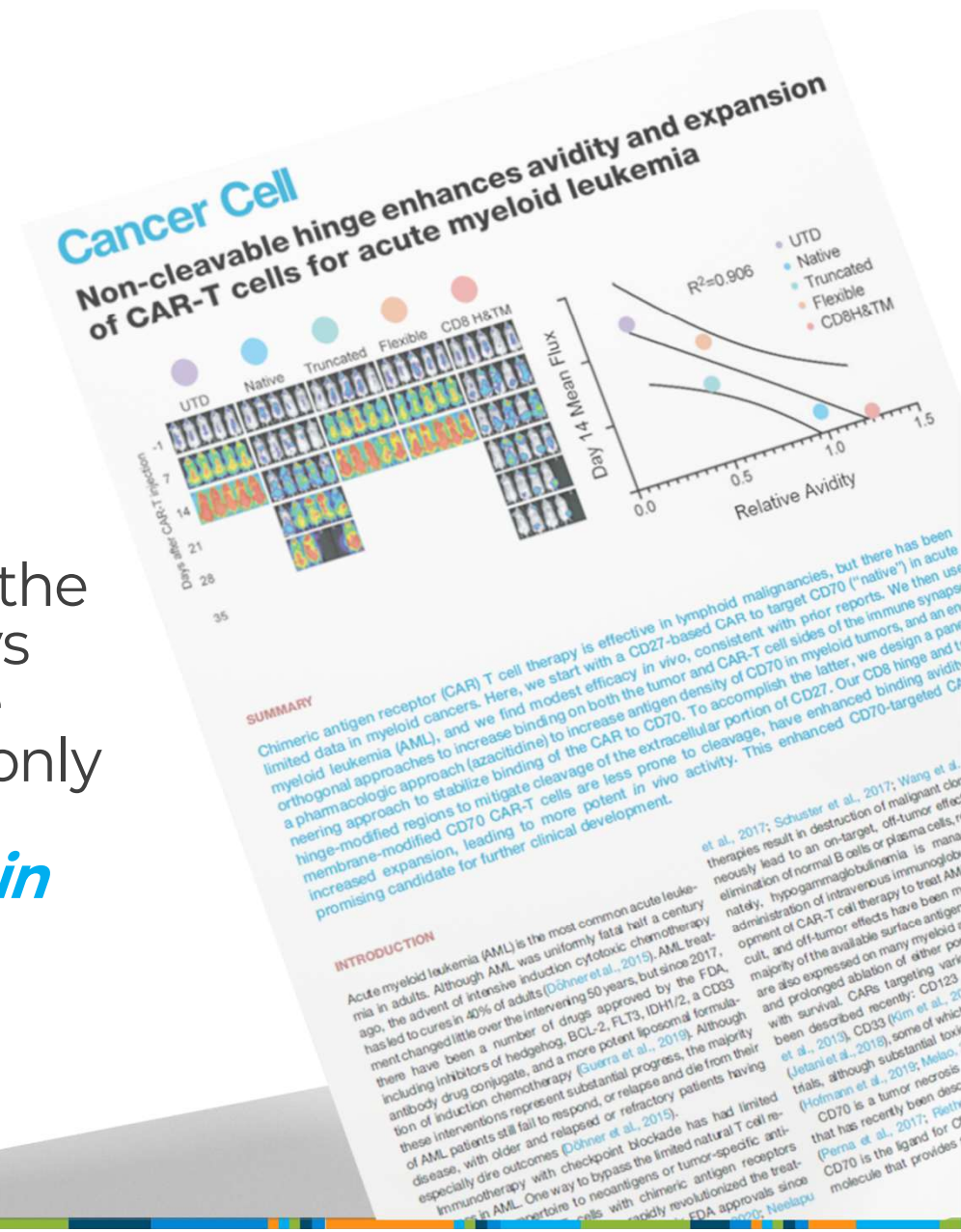
Marcela Maus

Director of Cellular Immunotherapy

Harvard Medical School

Massachusetts General Hospital

“Interestingly, of the pre-clinical assays used to compare CAR constructs, only binding **avidity** correlated with **in vivo** results.”



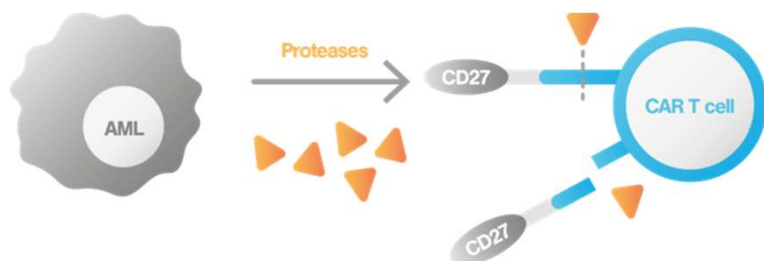
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References

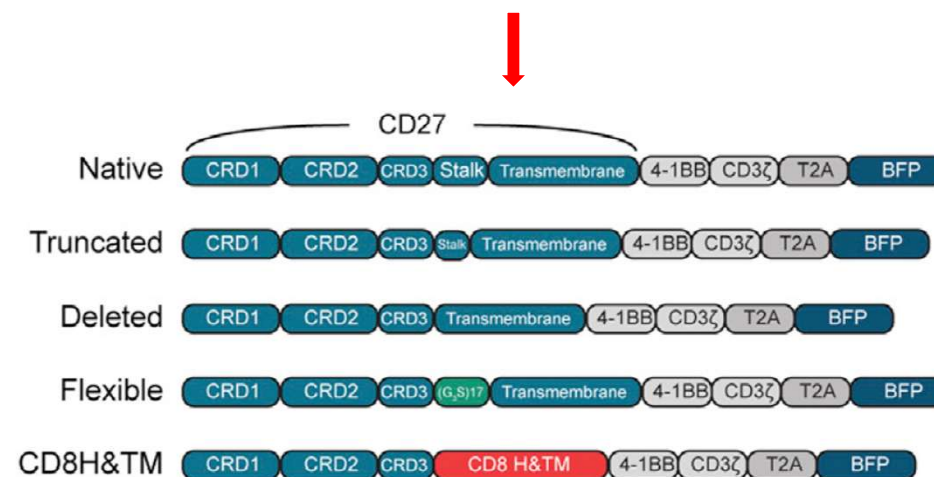
Leick et al., Cancer Cell 2022

Avidity Enhancement Predicts AML Eradication

Problem: Targeting CD70 in AML results in cleavage of CD27 scFv and limited in-vivo response



Solution: design CARs without cleavage site, increasing cell avidity



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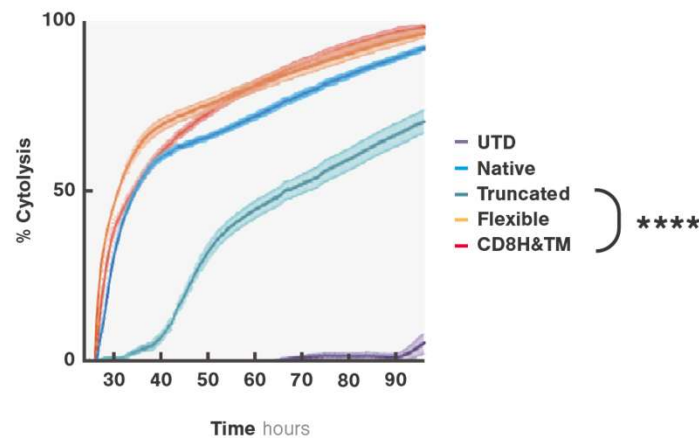
References

Leick et al., Cancer Cell 2022

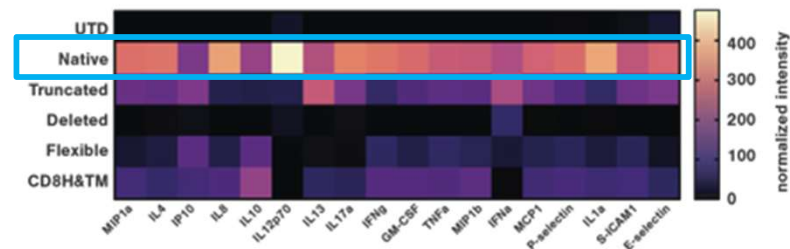
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Killing & Cytokine Readouts Are Insufficient for Candidate Selection

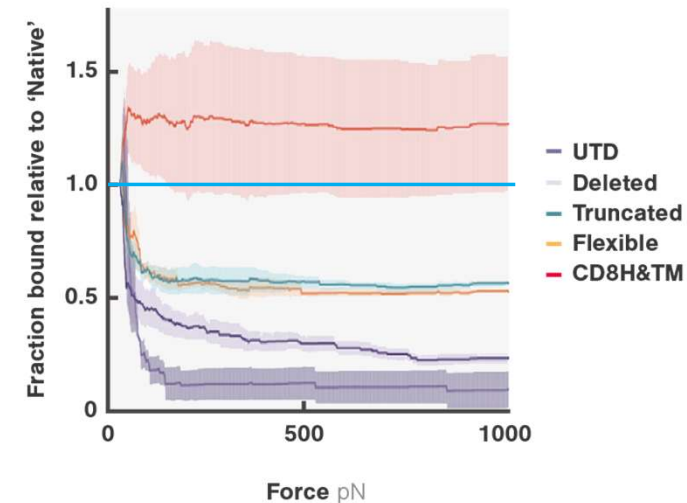
Serial restimulation assay
did not distinguish
between CAR variants



cytokine secretion selected the
Native CAR as best candidate



Avidity data shows the CD8H&TM
CAR outperforming all others

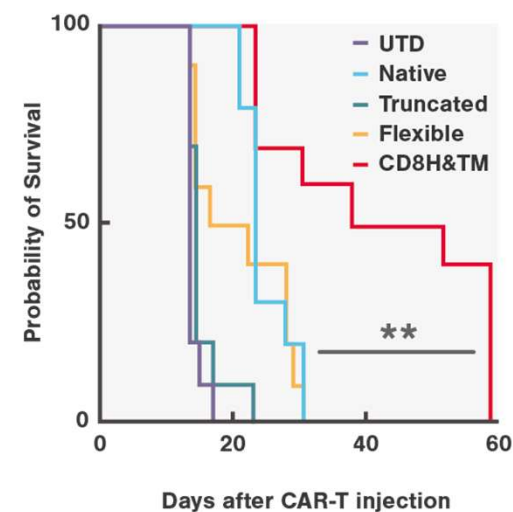
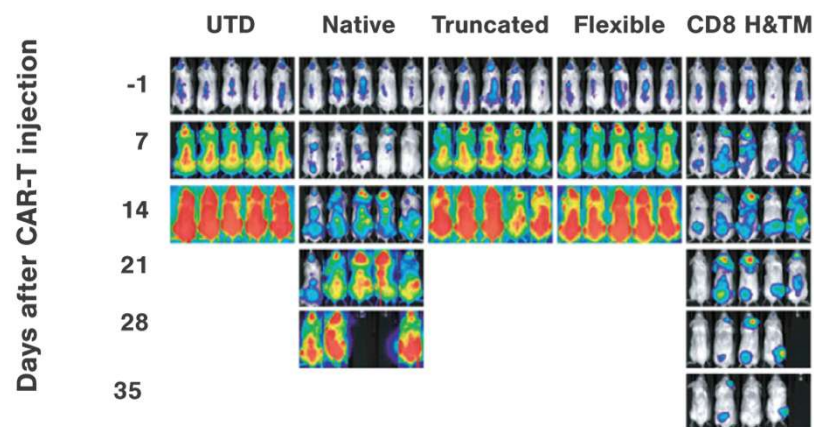


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References
Leick et al., Cancer Cell 2022

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Avidity-Enhanced CAR Doubles Survival



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References

Leick et al., Cancer Cell 2022

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Avidity Analysis Confirms Safe CAR-T Binding Post Affinity Tuning



Dr. Yufei Wang

Sr. Postdoctoral researcher
Dana Farber Cancer Institute

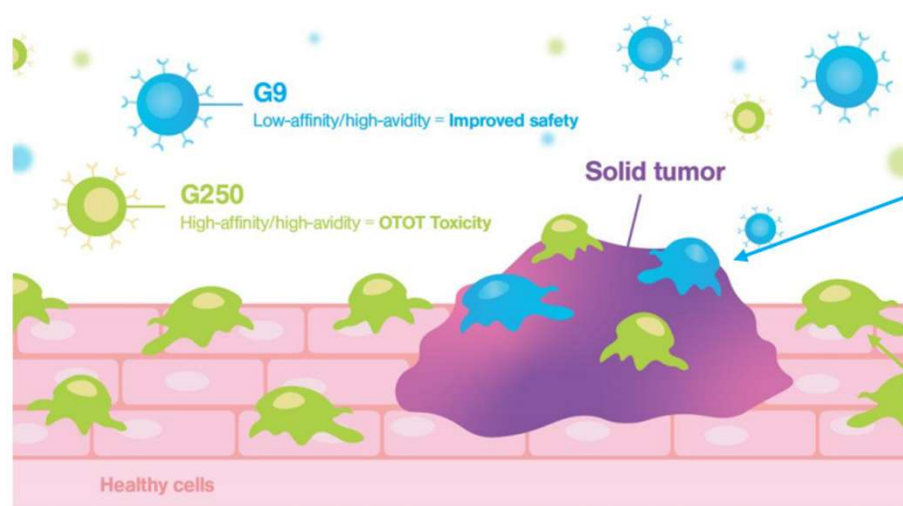
Hypothesis

Incorporating a lower-affinity scFv domain will allow sufficiently potent binding of tumor cells, while mitigating on-target off-tumor bindings.

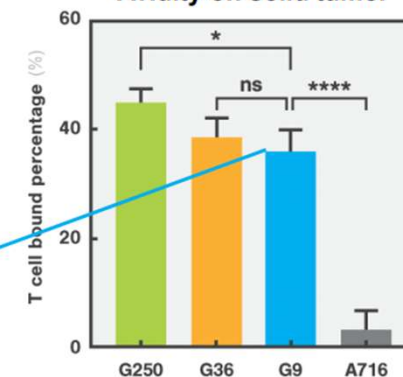
Outcome

G9 CAR-T product shows strong and potent binding to solid tumor cells, comparable to G250. In addition, as opposed to the clinically toxic G250, G9 anti-CAIX CAR-T demonstrates low and safe binding to healthy cells

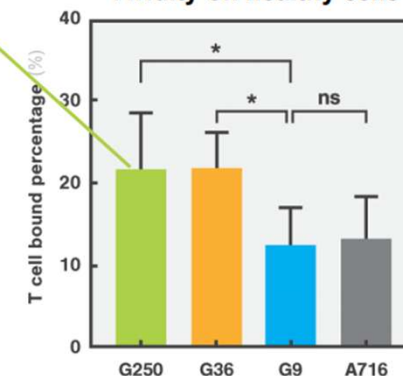
Avidity analysis demonstrates safe CAR-T binding to healthy cells



Avidity on solid tumor



Avidity on healthy cells



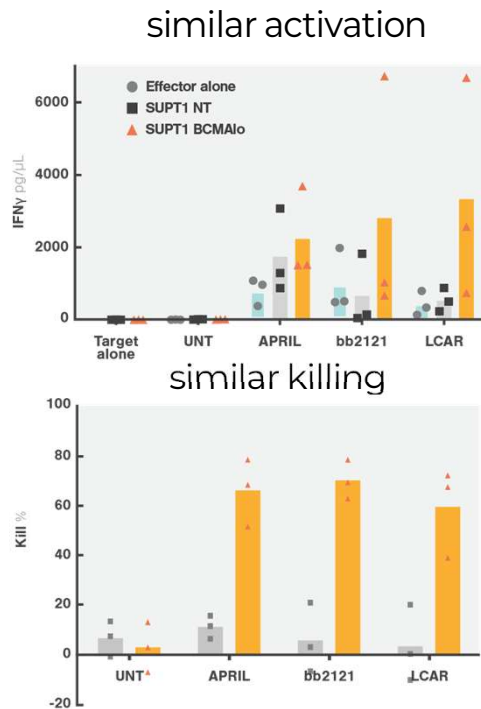
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Wang et al., Mol. Cancer, 2024

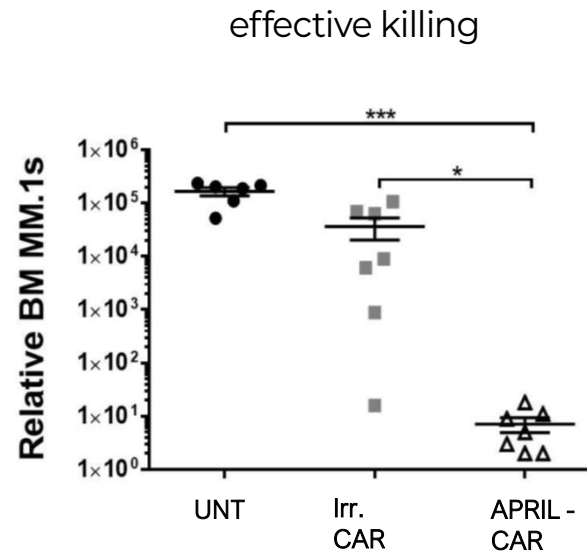
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Current in vitro assays do not always predict clinical success

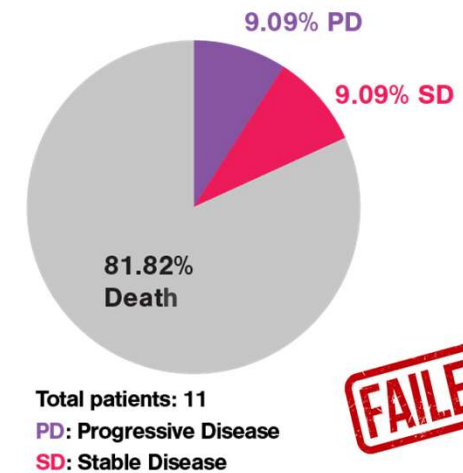
Sound *in vitro* results



Passes *in vivo* tests



Fails in clinical trials

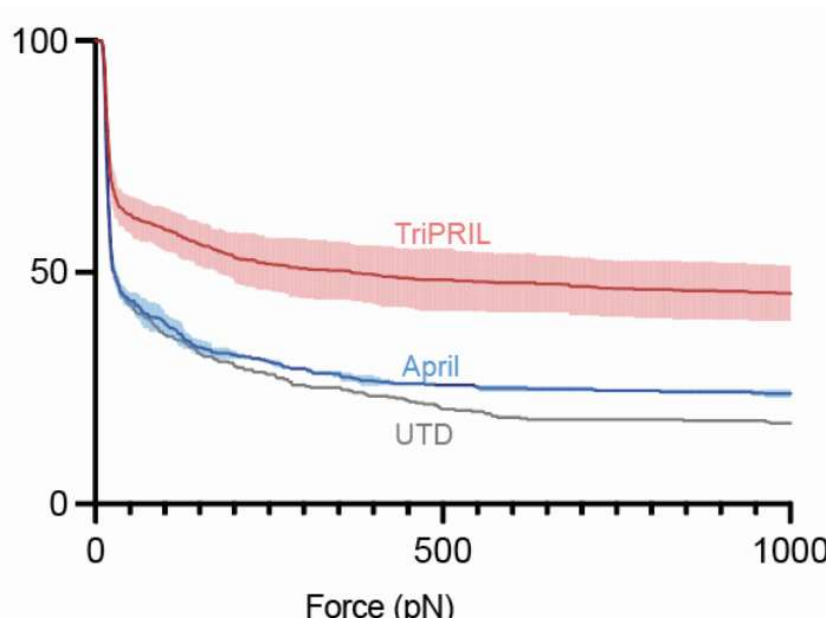


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Lee et al, JITC, 2023

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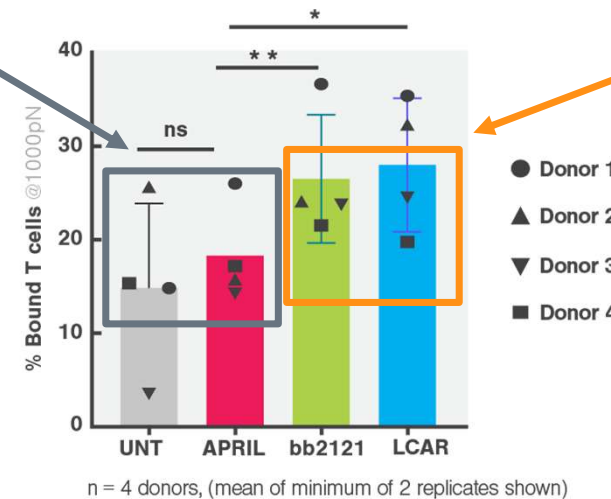
Preventing Trial Failure with Cell Avidity



Leick *et al.*, Cancer Cell 2022

Despite good in vitro and in vivo functional data, APRIL CAR showed low avidity compared to other FDA approved CAR T cells

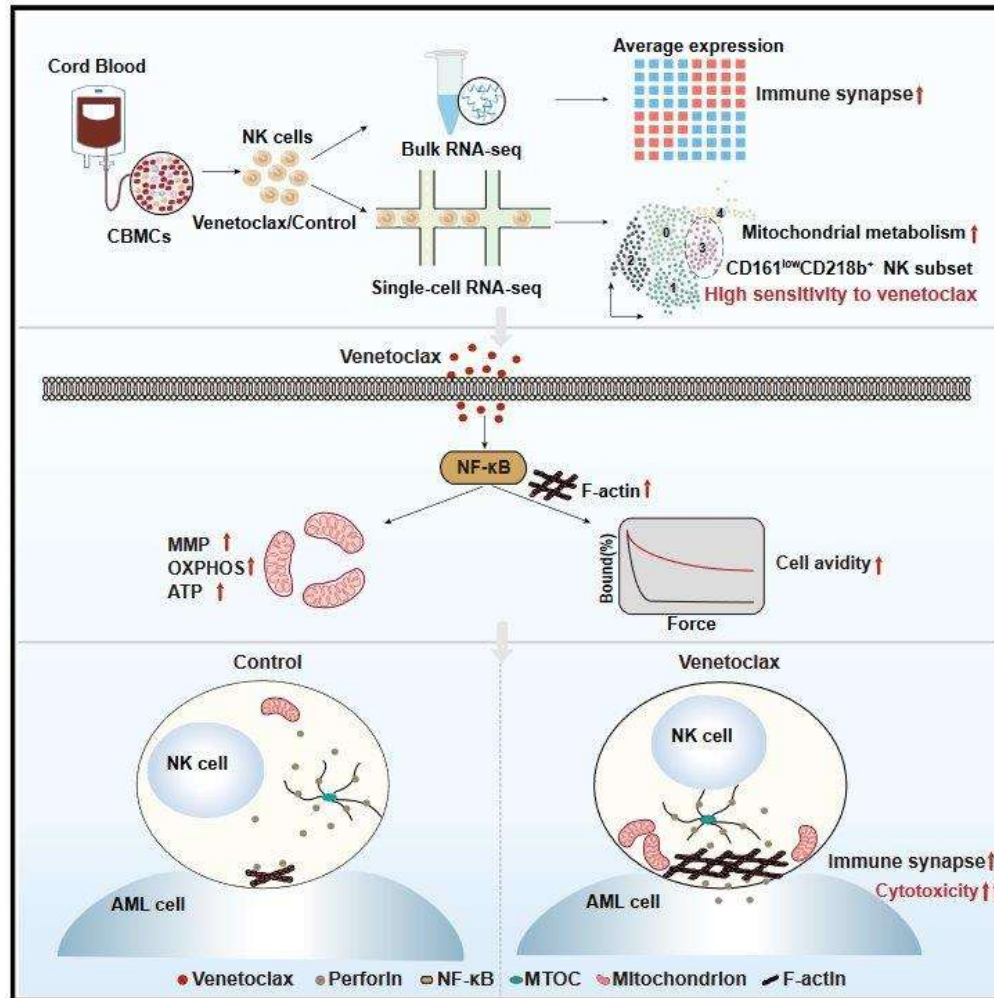
APRIL CAR displayed low avidity. No significant difference from negative control



FDA approved CAR-T cell from Bristol Myers Squibb & Janssen showed high avidity and good response in the clinic



Venetoclax enhances NK cell efficacy through increased Cell Avidity



Problem

Venetoclax, an FDA-approved drug, can boost NK cell function and killing in vivo; however, the **mechanism** behind this phenomenon is currently **not understood**.

Hypothesis

Venetoclax treatment enhances NK cell-mediated killing of AML cells by **increasing cellular avidity** due to immunomodulatory effects.

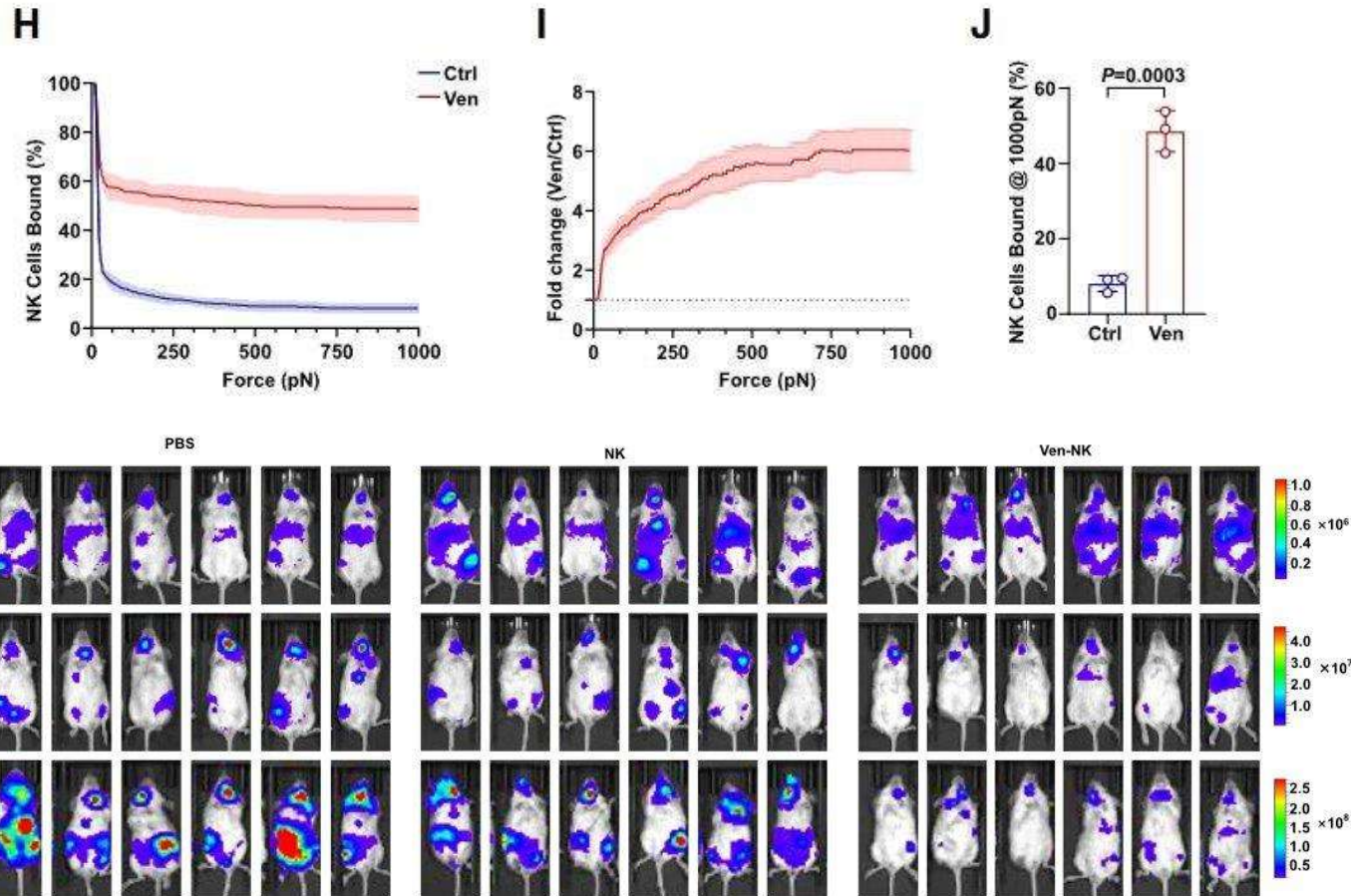


Dr. Fang Ni

Principal Investigator
Institute of Immunology
USTC China



Increased NK Cell Avidity Improves Tumor Control In Vivo



Outcome

Venetoclax **increased cell avidity**, enhancing NK cell target cell interaction, which **boosted NK cell function**, opening avenues for its therapeutic potential in various cancers.



Dr. Fang Ni

Principal Investigator
Institute of Immunology
USTC China



Rhino Bio, Inc. Wang et al., Cell Rep. Med., 2024

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Cell Avidity: a Swiss army knife for **next generation binding**



Cell Avidity

- Immune-oncology
- Autoimmunity
- Inflammatory disease
- Infectious disease

Cell-cell binding



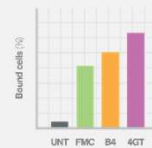
Cell Therapy

Cell-surface binding



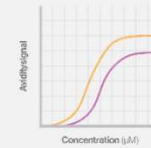
Biologics
Gene therapy

Binding potency



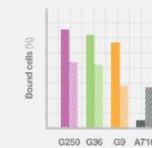
Avidity ranking & Cell characterization

Binding sensitivity



Titration assay for CE / Peptide / AB

Binding specificity



Monolayer safety screening

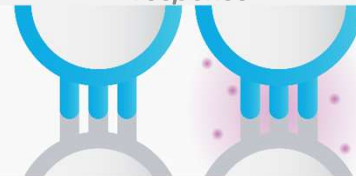
Binder screening and optimization



Effector functional modification



Tumor microenvironment response



Donor selection and quality control



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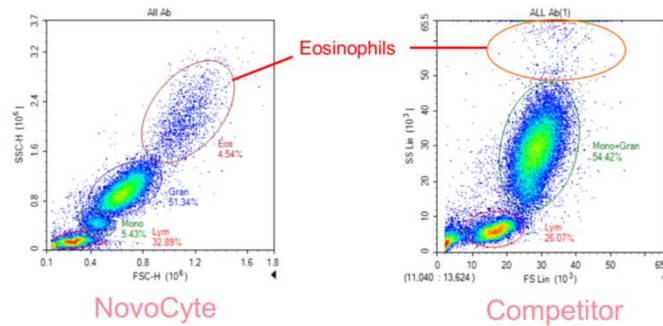
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Agilent Novocyte Flow Cytometer

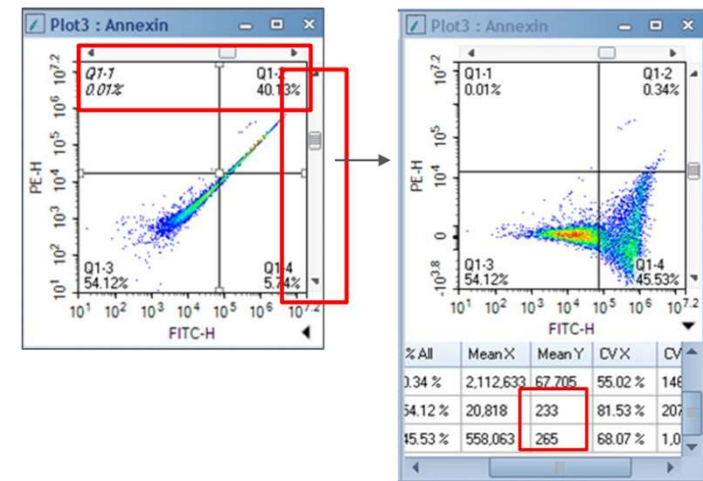
Spectral



10⁷ dynamic range



Auto compensation



Conventional



QC test & Fluidics Maintenance





Thank You

김상아

01082072813

과장/학술영업부

ksa@rhinobio.co.kr



Rhino Bio, Inc.

라이노바이오 주식회사 (Rhino Bio, Inc.)
T. 042-933-1620 | F. 042-933-1621
대전광역시 유성구 테크노2로 199, 315호
#315, 199, Techno 2-ro, Yuseong-gu,
Daejeon, Korea